



Collingwood Services<sup>SM</sup>

## Collingwood Services

### *Best in Class Third-Party Financial Products & Services*

Collingwood Services is a minority owned company comprised of seasoned professionals who bring a unique expertise in delivering value-added services to commercial and federal clients in the financial services and housing arena. The firm's principals have years of exceptional experience in both the private and public sectors. Its service capabilities include Business Operations and Compliance, Risk Management, Strategic Advisory services, Records and Document Management, and Business Incubation services for small business partners. The firm also has extensive experience providing value-added Technology Advisory services, including infrastructure and operations management, business process re-engineering, and independent verification and validation.

#### *Business Incubation Services and Risk Management*

- Strategic business planning
- New business opportunity identification
- Strategic counsel for new joint venture opportunities
- Design solutions to support increased scale and profitability
- Technical assistance with accounting and financial management and infrastructure
- Value-added expertise and counsel regarding capital requirements, operations and growth capital and access to bank loans, loan funds and investment funds
- General management support
- Regulatory compliance guidance
- Intellectual property management
- GSA schedule contracts assistance

#### *Technical Advisory and Operations*

- Infrastructure & Operations Management
- Validation Services
- Independent Verification and Validation
- IT Governance
- Business Process Re-engineering
- Alignment and adoptions of technologies and tools to ensure the highest loan quality while improving efficiencies
- Optimization of technology enabled sales channels to expand customer service options while improving efficiencies
- Vendor management that ensures the integrity of loan files and management of critical processes

#### *Business Operations and Compliance*

- Assist in the navigation of FHA/VA/GNMA
- Offer FHA and GNMA program expertise

- Review and evaluation of business processes, including on-site review and analysis of efficiency and functionality
- Help assure compliance with mandates for minority service providers
- Establish business practices to ensure operational capacity and operation demand are constantly in balance

### *Strategic Advisory*

- Understand “Best in Class” strategies employed by other market leaders
- Explore outsourcing options and joint venture opportunities

### *Records and Document Management*

- Document management, including file reviews
- Data entry and data quality management
- File room support
- Off-site scanning

### *Due Diligence*

- File audit and investigations
- Pre-funding and post-funding QC audits
- Impasse audits
- Business process outsourcing
- Contract underwriting
- Risk management/fraud detection consulting services

### *Strategic Communications*

- Public Relations/Public Affairs
- Social and digital media
- Grassroots and alliance building
- Marketing and brand support